## BALANCE SHEET

As at June 30th 2010

Unit: VND

| ASSETS | Code | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150$ ) | 100 | 947,423,974,386 | 914,828,473,655 |
| I. Cash and cash equivalents | 110 | 135,993,042,752 | 209,967,674,177 |
| 1. Cash | 111 | 79,993,042,752 | 151,967,674,177 |
| 2. Cash equivalents | 112 | 56,000,000,000 | 58,000,000,000 |
| II. Short-term financial investments | 120 | 67,253,651,142 | 15,300,000,000 |
| 1. Short-term investments | 121 | 67,253,651,142 | 15,300,000,000 |
|  | 129 |  |  |
| III. Receivables | 130 | 277,196,951,137 | 333,781,035,976 |
| 1. Trade accounts receivables | 131 | 268,499,001,158 | 313,778,577,707 |
| 2. Advances to suppliers | 132 | 9,313,758,788 | 18,850,212,538 |
|  | 133 | -------------- |  |
| 4. Receivable in accordance with contracts in progress | 134 | ------------ |  |
| 5. Other receivables | 135 | 1,658,109,878 | 1,152,245,731 |
|  | 139 | (2,273,918,687) |  |
| IV. Inventories | 140 | 435,862,757,157 | 334,239,891,853 |
| 1. Inventories | 141 | 449,056,772,676 | 355,061,759,269 |
| 2. Provision for devaluation of inventories | 149 | (13,194,015,519) | (20,821,867,416) |
| V. Other short-term assets | 150 | 31,117,572,198 | $\mathbf{2 1 , 5 3 9 , 8 7 1 , 6 4 9}$ |
| 1. Short-term prepaid expenses | 151 | 886,347,866 | 608,820,078 |
| 2. VAT deductible | 152 | 24,589,165,687 | 10,315,619,657 |
| 3. Tax and accounts receivable from State budget | 154 | 678,251,556 | 1,496,010,723 |
| 4. Other short-term assets | 158 | 4,963,807,089 | 9,119,421,191 |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 | 629,981,981,058 | 601,428,190,243 |
| I. Long-term receivables | 210 | - | - |
| 1. Long-term receivables from customers | 211 |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |
| 4. Other long-term receivables | 218 |  |  |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |
| II. Fixed assets | 220 | 593,678,669,190 | 569,140,010,538 |
| 1. Tangible fixed assets | 221 | 539,941,286,877 | 514,833,994,879 |
| - Historical cost | 222 | 700,556,563,781 | 640,505,272,657 |
| - Accumulated depreciation | 223 | (160,615,276,904) | (125,671,277,778) |
| 2. Finance leases fixed assets | 224 | - | - |
| - Historical cost | 225 | - |  |
| - Accumulated depreciation | 226 | - |  |
| 3. Intangible fixed assets | 227 | 41,070,535,626 | 34,915,377,050 |
| - Historical cost | 228 | 42,284,056,101 | 35,878,937,301 |
| - Accumulated depreciation | 229 | (1,213,520,475) | (963,560,251) |
| 4. Construction in progress expenses | 230 | 12,666,846,687 | 19,390,638,609 |
| III. Property investment | 240 | - | - |
| - Historical cost | 241 |  |  |
| - Accumulated depreciation (*) | 242 |  |  |
| IV. Long-term financial investments | 250 | 10,000,000 | 10,000,000 |
| 1. Investment in subsidiaries | 251 |  |  |
| 2. Investment in joint-venture | 252 |  |  |
| 3. Other long-term investments | 258 | 10,000,000 | 10,000,000 |
| 4. Provision for devaluation of long-term finance investment | 259 |  |  |
| V. Other long-term assets | 260 | 36,293,311,868 | 32,278,179,705 |
| 1. Long-term prepaid expenses | 261 | 16,478,331,631 | 17,594,333,935 |
| 2. Deferred income tax assets | 262 | 3,661,935,753 | 2,613,223,603 |
| 3. Others | 268 | 16,153,044,484 | 12,070,622,167 |
| TOTAL ASSETS | 270 | 1,577,405,955,444 | 1,516,256,663,898 |
|  |  |  |  |


| CAPITAL SOURCE |  |  |  |
| :---: | :---: | :---: | :---: |
| A. LIABILITIES (300= 310+330) | 300 | 685,474,650,787 | 839,364,459,048 |
| I. Short-term liabilities | 310 | 465,067,767,764 | 628,513,866,675 |
| 1. Short-term borrowing and debts | 311 | 209,711,980,523 | 399,402,059,691 |
| 2. Trade accounts payable | 312 | 180,191,293,089 | 168,013,169,506 |
| 3. Advances from customers | 313 | 2,124,021,225 | 1,195,641,514 |
| 4. Taxes and liabilities to State budget | 314 | 22,957,511,515 | 21,899,615,883 |
| 5. Payable to employees | 315 | 23,170,702,992 | 24,042,250,476 |
| 6. Payable expenses | 316 | 1,293,330,805 | 1,148,887,790 |
| 7. Accounts payables-Affiliate | 317 | - |  |
| 8. Payable in accordance with contracts in progress | 318 | - |  |
| 9. Other short-term payables | 319 | 4,406,254,174 | 4,004,-047,------36 |
| 10. Provision for short-term liabilities | 320 | -------------- |  |
| 11. Bonus and welfare fund | 323 | 21,212,673,441 | 8,808,194,251 |
| II. Long-term liabilities | 330 | 220,406,883,023 | 210,850,592,373 |
| 1. Long-term accounts payables-Trade | 331 |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |
| 3. Other long-term payables | 333 |  |  |
| 4. Long-term borrowing and debts | 334 | 218,838,544,693 | 209,822,118,693 |
| 5. Deferred income tax | 335 |  |  |
| 6. Provision for unemployment allowance | 336 | 1,568,338,330 | 1,028,473,680 |
| 7. Provision for long-term liabilities | 337 |  |  |
| 8. Other long-term payables |  |  |  |
| B. OWNER'S EQUITY (400= 410+430) | 400 | 856,183,978,619 | 642,319,399,270 |
| I. Capital sources and funds | 410 | 856,183,978,619 | $\mathbf{6 4 2 , 3 1 9 , 3 9 9 , 2 7 0}$ |
| 1. Paid-in capital | 411 | 362,702,100,000 | 325,680,000,000 |
| 2. Capital surplus | 412 | 191,808,000,000 | 92,448,000,000 |
| 3. Other capital of owner | 413 |  |  |
| 4. Treasury stock | 414 |  |  |
| 5. Assets revaluation difference | 415 |  |  |
| 6. Foreign exchange difference | 416 | (4,565,345,205) | 861,407,-971 |
| 7. Investment and development fund | 417 |  |  |
| 8. Financial reserve fund | 418 |  |  |
| 9. Other fund belong to owner's equity | 419 | 136,774,604 | 136,774,604 |
| 10. Retained profit | 420 | 306,102,449,220 | 223,193,216,695 |
| 11. Capital for construction work | 421 |  |  |
| II. Budget sources | 430 | - | - |
| 1. Bonus and welfare fund | 431 |  |  |
| 2. Budgets | 432 |  |  |
| 3. Budget for fixed asset | 433 |  |  |
| C. MINORITY INTEREST | 439 | 35,-747,326,--1--18 | 34,------------72,-805, |
|  |  |  |  |
| TOTAL RESOURCES | 440 | 1,577,405,955,444 | 1,516,256,663,898 |

OFF BALANCE SHEET ITEMS

| ITEMS | Note | Beginning Balance | Ending Balance |
| :---: | :---: | :---: | :---: |
| 5. Foreign currencies: |  |  |  |
| - USD |  | 1,958,296.34 | 4,864,228.68 |
| -EUR |  | 426.95 | 432.41 |
| 6. Subsidies of state budget |  |  |  |

## Vinh Hoan Corporation

## INCOME STATEMENT

## Quarter 2/2010

| Items | Code | Note | Quarter 2 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Sales | 01 | VI. 1 | 793,601,418,283 | 742,223,683,043 | 1,477,092,671,242 | 1,435,135,911 |
| 2. Deductions | 02 | VI. 1 | 334,123,094 | 2,576,922,433 | 931,412,213 | 9,551,533,004 |
| 3. Net sales and services | 10 | VI. 1 | 793,267,295,189 | 739,646,760,610 | 1,476,161,259,029 | 1,425,583,851,907 |
| 4. Cost of goods sold | 11 | VI. 2 | 656,057,282,954 | 587,966,004,108 | 1,222,858,178,261 | 1,175,016,860,537 |
| 5. Gross profit | 20 |  | 137,210,012,235 | 151,680,756,502 | 253,303,080,768 | 250,566,991,370 |
| 6. Financial income | 21 | VI. 3 | 10,926,426,369 | 16,965,542,961 | 33,765,661,440 | 27,963,105,913 |
| 7. Financial expenses | 22 | VI. 4 | 15,187,648,178 | 29,814,143,961 | 35,746,816,543 | 58,962,760,333 |
| Include: Interest expense | 23 |  | 11,856,410,051 | 12,134,886,002 | 23,587,454,346 | 29,297,722,898 |
| 8. Selling expenses | 24 | -I. 5 | 35,421,375,142 | 40,835,511,-913 | 94,-411, 437,369 | 73,861,577,723 |
| 9. General \& administrative expenses | 25 | VI. 6 | 15,534,772,392 | 10,831,548,641 | 26,402,807,802 | 16,695,579,616 |
| 10. Net operating profit | 30 |  | 81,992,642,892 | 87,165,094,948 | 130,507,680,494 | 129,010,179,611 |
| 11. Other income | 31 | VI. 7 | 476,965,761 | 1,782,121,151 | 1,879,842,226 | 3,234,549,530 |
| 12. Other expenses | 32 | VI. 8 | 35,287,120 | 3,822,839,687 | 133,542,970 | 4,127,912,521 |
| 13. Other profit | 40 |  | 441,678,641 | (2,040,718,536) | 1,446,299,256 | (893,362,991) |
| 14. Profit before tax | 50 |  | 82,43,321,533 | 85,124,376,412 | 131,953,979,750 | 128,116,816,620 |
| 15. Current corporate income tax expenses | 51 |  | 13,816,663,384 | 6,989,791,510 | 23,505,976,173 | 11,785,149,546 |
| 16. Defrred corporate income tax expenses | 52 |  | 1,390,488,708 | 4,606,489,728 | (1,048,712,150) | 4,606,489,728 |
| 17. Profit after tax ( $60=50-51$ ) | 60 |  | 67,227,169,441 | 73,528,095,174 | 109,496,715,727 | 111,725,177,346 |
| 17.1 Minority Interest | 61 |  | 1,055,771,801 | 5,459,697,816 | 1,639,348,757 | 8,602,059,348 |
| 17.2 Profit after tax of parent company' stockholders | 62 |  | 66,171,397,640 | 68,068,397,358 | 107,857,366,970 | 103,123,117,998 |
| 18. EPS (VND/share) | 70 | VI. 9 | 1,849 | 2,269 | 3,069 | 3,437 |

## CASH FLOW STATEMENT

the 6 months of financial year ending on December 31, 2010 (Indirect method)

| Items | Code | Unit: VND |  |
| :---: | :---: | :---: | :---: |
|  |  | Accumulation |  |
|  |  | Current year | Previous year |
|  |  |  |  |
|  |  |  |  |
| 1. Profit before tax | 01 | 131,953,979,750 | 128,116,816,620 |
| 2. Adjustment in acco----------1s |  |  |  |
| Fixed assets depreciation | 02 | 35,269,674,387 | 31,232,013,628 |
| Provisions | 03 | (5,353,933,210) | (13,949,221,159) |
| Unrealized foreign exchange difference loss/gain | 04 | 3,772,368,000 | 17,887,993,990 |
| Loss from liquidating fixed assets and down construction expenses | 05 | (1,905,276,645) | 3,667,881,074 |
| Interest expenses | 06 | 23,587,454,346 | 29,297,722,898 |
| 3. Operating profit before the changes of current capital | 08 | 187,324,266,628 | 196,253,207,051 |
| Changes in accounts receivable | 09 | 26,008,984,377 | (109,756,343,366) |
| Changes in inventories | 10 | (92,717,034,894) | 88,811,983,331 |
| Changes in trade payables | 11 | 7,846,132,275 | 62,679,444,723 |
| Changes in prepaid expenses | 12 | 838,474,516 | (3,087,775,015) |
| Paid interest | 13 | (23,591,604,463) | (31,677,483,730) |
| Paid corporate income tax | 14 | (21,131,658,627) | (6,689,058,963) |
| Other receivables | 15 | 764,950,000 | 81,346,781 |
| Other payables | 16 | (3,856,505,255) | (1,298,762,080) |
| Net cash provided by (used in) operating activities | 20 | 81,486,004,557 | 195,316,558,732 |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |
|  | 21 | (50,721,----------27, | (31,389,---------704) |
|  | 22 | 65,000,000 | 30,000,000 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 | (53,063,696,835) | (2,800,000,000) |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 | 1,110,045,693 | 180,000,000 |
| 5. Cash paid for joining capital in other companies | 25 | ------------- |  |
| 6. Withdrawal of capital in other companies | 26 | ----------- | - |
| 7. Cash received from interest, dividend and distributed profit | 27 | 1,900,211,824 | 7,839,450 |
| Net cash used in investing activities | 30 | (100,709,486,320) | (33,971,401,344) |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |
| 1. Cash received from issuing stock, other owners'-------1ty | 31 | 126,960,000,--------1-1 | - |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  | ----------------------1-- |
| 3. Cash received from long-term and short-term borrowings | 33 | 325,392,356,135 |  |
| 4. Cash paid to principal debt | 34 | (507,629,504,007) | (1,028,486,018,656) |
| 5. Cash paid to financial lease debt | 35 |  |  |
| 6. Dividend, profit paid for owners | 36 | (25,850,000) | (15,000,000) |
| Net cash (used in) provided by financing activities | 40 | (55,302,997,872) | (7,934,870,657) |
|  |  |  |  |
| Net cash during the period | 50 | (74,526,479,635) | 153,410,286,731 |
|  | 60 | 209,967,674,177 | 20,826,093,565 |
| Influence of foreign exchange fluctuation | 61 | 551,848,210 | (3,959,027,704) |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | 70 | 135,993,042,752 | 170,277,352,592 |

